

Times have changed, and most agents aren't "forced" to deal with short sales today like they were a few years ago. And, unfortunately for homeowners, today's short sales are often "going dark" as agents avoid them. Foreclosures happen, and everyone loses.

Short sales are still a win-win-win opportunity. Agents keep their full commission, banks don't have to have to deal with a foreclosure, and perhaps most importantly, the seller avoids a devastating foreclosure and becomes your new buyer in as little as 18 months. That's another commission check for you.



Here are a few things you should know about Kayser...



### **Kayser Short Sale Law Center**

A Graceful Exit from a Difficult Situation for a Homeowner<sup>TM</sup>

636.220.2218



Working with Kayser will not cost you a dime. In fact, we protect your full commission!





You have a **direct point of contact** with the expert file manager assigned to you.



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We have a 95% success rate on closing files.

All short sales have legal landmines (deficiencies, credit implications, tax implications, multiple mortgages, bankruptcy, divorce, current status of Mortgage Forgiveness Relief Act, sourcing & maximizing relocation incentive monies, negotiating multiple lien holders, IRS property tax liens, state tax liens, judgment liens (credit cards, HOA liens, 3<sup>rd</sup> liens, HELOC loans, etc.). We know how to deal with each and everyone of them. And, every file is reviewed by one of our lawyers before closing.



Now, more than ever, Realtors need Kayser's expertise and legal guidance!



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### We work with **Buyer Agents**, too!

**Short Sale Tip:** *DO NOT* advise your Seller to move out of the property! You could be losing important deal making relocation fees for your Short Sale! The property must be owner occupied to qualify for relocation fees!

The team at Kayser Short Sale Law Centertakes the hassle out of short sales, makes it easy and profitable for you, and your customer avoids a costly foreclosure. Contact us today!

We do in-office presentations, too! Call us today to schedule a presentation for your next sales meeting!



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